



“

We have found the level of system training and customer support to be excellent from the day we signed up with RAM Tracking.

”

**Will Martin**  
Fleet Manager  
Mayflower Washroom Solutions

**Telephone**  
03333 230 233

**Email**  
info@ramtracking.com

Get in touch today to book a **free demo** or discuss how your business could benefit from RAM Tracking



**Sector:**  
Distribution

**Location:**  
London

**Vehicles:**  
66

## CASE STUDY

# Mayflower Washroom Solutions

**Unlike RAM Tracking, our previous vehicle tracking supplier couldn't meet our company's needs, this was a game changer for us**

Will Martin, Fleet Manager at Mayflower Washroom Solutions came to RAM Tracking with a fleet of 66 distribution vehicles. Facing difficulties with their previous vehicle tracking supplier, RAM Tracking was installed on 2 of their vehicles as part of a free trial to allow them to see the benefits of the system firsthand and see real results.

With over 15 years' experience of working nationwide, it was crucial for Mayflower to find a system which worked for them and meet the company's demands.

"Our previous tracking supplier unfortunately could not meet our company' needs. Due to this and their inability to be competitive with their prices, we were forced to go back into the market and that's where we came across RAM Tracking.

Since becoming a RAM customer, we have found the level of system training and customer support as a whole to be excellent. The installation process was quick and painless - the whole operation was well co-ordinated by RAM and their engineers. We were very impressed!"

RAM Tracking stood out from the competition due to the 'simple and effective online interface' along with the modern hardware of the tracking devices and competitive prices on offer.

### Mobile App Support

Another great advantage of using RAM Tracking for Mayflower was that the RAM Tracking service could be accessed anywhere and at any time via the Smartphone App.

"If I ever need to hop on to the App and find out anything regarding our vehicles then I can do so in an instant, it's so useful and means that I don't have to be sat at a desk to get the info I need - I can act on it right away!"

### Automated Reporting

The automated reporting feature allows Mayflower to generate scheduled, automatic and insightful reports on things such as; overtime, vehicle usage, speeding, route replays and more, in a matter of seconds.

"We really like the travel report as it helps us see the daily activity of each driver, as well as checking their overtime claims in order to make sure we are not overpaying our staff."



[www.ramtracking.com](http://www.ramtracking.com)